

Media Pack

ADVERTISING THAT REALLY WORKS

The ultimate place to **promote your business** to parents with little ones

WHAT IS TODDLE ABOUT?

The Parent's Hub for Everything Baby & Toddler

Toddle About is *the* place for families with children aged bump - 5 years to discover everything bump, baby and toddler in their area. Our channels include:

The Toddle About Magazine is a high quality, glossy A5 publication that many of our readers refer to as their 'bible'. Local editions are published quarterly around the UK and distributed by post to our subscribers and via targeted, relevant venues.

The Toddle About Website, supported by an engaged social media following, is a one-stop shop for parents with a searchable directory of businesses and classes, parenting advice, reviews, competitions, special offers and much more.

Toddle About Baby Shows in each of our areas give parents the opportunity to meet local and national providers. These shows are a fun day out for the family, with a wide variety of exhibitors, live talks/sessions, soft play, refreshments and baby facilities.

Our Email and Social Media Channels give parents yet another way to find and discover the wonderful products and services on offer to them and their little ones.

THE CHANNELS ONLINE, IN PRINT & FACE-TO-FACE



SEEING IS BELIEVING

Magazine

Scan to request a free copy of the magazine



Website

Search, discover, learn, win prizes, and much more



Baby Show

See where and when our shows are running



Email

Opt in to our emails and see us in your inbox



CONTENTS



Page 3: Start advertising for Free

Page 4: Toddle About Reader Demographics

Page 5: Feedback from Advertisers

Page 6: Magazine Distribution & Coverage

Page 7: The Magazine Advertising Package

Page 8: Advert Sizes & Options

Page 9: Advertising Prices

Pages 10-11: Online and Alternative Advertising

BUT FIRST: GET STARTED FOR FREE

In takes less than 10 minutes to start advertising with Toddle About.
And it's completely free.

Over 45,000 parents use the Toddle About website to find things to do with, and to buy for, their little ones **every month**.

Reach them with a website listing for **FREE** at **www.toddle.fun/listing**

Don't have time?

We'll add your listing for you! (It's free)



Scan Me!

Add your free listing to the Toddle About website here









PARENT DEMOGRAPHICS

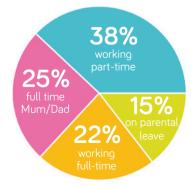
Who are Toddle About Readers?

It's important to know that your advert will be reaching your target audience.

And the more targeted that audience is, the more tailored your message can be - which will give you the best response rates possible.

Toddle About readers are in a tight niche they are mums with 1 or 2 children, typically caring for them full-time or working part-time, and they have disposable income.

Does that match your target market?



Number of children 48% 41% 2 children 1 child 3+ children pregnant

97% 3% reader gender

27-46 yrs

£30,000-£100,000 annual family income * 47% earn £50K+

* 18% earn £70K+

typical age of readers

82%

78%

88%



"Toddle About is a **brilliant** magazine. The service they offer to advertisers is friendly, organised and helpful, plus the coverage is great.

I get **so many calls** after people have read the latest magazine - so it's great value for money."

Gemma O'Rourke, Baby Sensory

FEEDBACK FROM ADVERTISERS



"As a result of our advertising, we've had a number of enquiries and bookings. Keep up the good work!"

Vincent Reynolds, Rugbytots

"I'm VERY pleased ... We are generating **more enquiries** from Toddle About than the other magazines we have tried running concurrently – so guess where my marketing budget is heading..."

Gary, Head Start Day Nursery



Scan Mel

Read more reviews from advertisers



"Toddle About is the only local magazine that we continue to advertise with regularly. Advertising with them has always been successful for us and thus, we will continue."

Tamsin Brewis, Water Babies

"Toddle About is the only place I advertise my baby and toddler classes now as it is the one that all the parents actually read, value and act on! Every edition I get a very good response to my ad so it is money very well spent."

Nikki Sayers, Dandy Development

"Advertising in Toddle About **really** works ... I always know when they are distributing – that week I get lots of phone calls and take bookings. I don't get the same response from other magazines."

Jo Wilson, Swim Works

MAGAZINE DISTRIBUTION AND REACH

Through Toddle About, you can reach over 100,000 parents with little ones.

We have a number of regional magazines – please refer to the separate insert for full details. You can advertise in any or all of our magazines - simply choose which one(s) you want to feature in.

DISTRIBUTION

There are 3 main ways we distribute the Toddle About magazine:

Subscription: Toddle About is **posted directly to thousands of subscribers** - so you *know* thousands of magazines will arrive with parents on our release date.

Targeted Venues: Toddle About is handed out to parents at **hundreds of targeted venues** such as nurseries, preschools, children's centres, health visitors, baby & toddler groups/classes, registry offices, libraries, children's shops, leisure centres, GP surgeries and more

Online: The digital page-turner version of Toddle About is read by thousands more parents online at www.toddleabout.co.uk

"I am delighted to be advertising in Toddle About magazine. The response to our adverts has been phenomenal, with lots of parents taking advantage of our youcher."



RELEASE DATES

Magazines are released quarterly:

January - March

April - June

July - September

October - December

See upcoming dates and deadlines at www.toddle.fun/dates

COVERAGE

The first Toddle About magazine was released in 2010 and we have expanded to cover several regions across the UK.

See info about your local area and all our magazine regions at: www.toddle.fun/regions

WEBSITE

Total Visits: **60K+ per month**Unique Visitors: **45K+ per month**Total Pageviews: **90K+ per month**

SOCIAL MEDIA

16,000+ Facebook 2,500+ X 5,000 Instagram



THE ULTIMATE ADVERTISING PACKAGE

Reach Parents in Print AND Online

All adverts in the Toddle About magazine come with **FREE EXTRAS**, worth up to £200.







16k+ 2.5k+

5K+

FREE

SOCIAL MEDIA SHOUT OUTS

Promotion to our 20K+ followers* every month for the duration of your ad.

OFFER VOUCHER

In the magazine's offers section.



YOU WILL GET:

YOUR ADVERT IN THE MAGAZINE

Choose the size you want, from 1/8-Page to double-page spread PLUS:

FREE

EDITORIAL

In the 'Bite Sized News', 'Product' or 'Events' features in the magazine.





, CLASS & EVENT LISTINGS

Listed in the magazine's 'Daily Activity Planner' AND on the Toddle About website.

PREMIUM WEB LISTING

Your own business page on our website, which is visited by 45K+ parents each month.

Scan Me!

Watch a video explaining all your Free Extras



CHOOSE YOUR ADVERT SIZE

ADVERT SIZES

Choose the size you want, from 1/8-Page to double-page spread.

All sizes are designed to get results, but the bigger you go, the more results you will get.

DIMENSIONS:

Half Page 92x128mm Full Page 210x148mm + 1/8 (3mm bleed) 1/4 44x62mm 92x62mm

CHOOSE YOUR PACKAGE TYPE

CHOOSE YOUR MAGAZINE REGION(S)

PACKAGE OPTIONS

* ON DEMAND

A one-off advert - great for events or seasonal promotions.

★ ROLLING CONTRACT 15% OFF - PAY MONTHLY

Advertising works best when it is repeated.

Get the flexibility to cancel when you want (minimum term = 6 mths). AND enjoy a discount for longerterm thinking.

* ANNUAL BOOKING 20% OFF- PAY IN ADVANCE

Advertising works best when it is repeated. Commit to a full year and pay up front to get the best results at the best price.

MAGAZINE REGIONS

Toddle About's local magazines allow you to target your advertising budget to reach families who are based near you.

See all our magazine regions at www.toddle.fun/regions

If you're not geographically limited, you can advertise in multiple issues and get 15% off all adverts in your booking.

Not a designer? No problem! Use our professional advert design service only £49+VAT to design your advert.

Scan Mel

See examples of adverts at different sizes



MAGAZINE RATES

Book Now at www.toddle.fun/book

Prices below are per magazine region and exclude VAT.

Scan Me!

Book your advert here



ON DEMAND

A one-off advert when you want it.

ROLLING CONTRACT

A flexible, on-going advert. Change or cancel when you want & spread payments. (Min. 2 Issues)

ANNUAL BOOKING

Plan ahead & lock in our best price by booking for 1 year (4 issues).

		-	15% DISCOUNT	20% DISCOUNT
Advert Size	Width x Height	Price per issue	Monthly instalments	Pay all up front
Bookmark Insert See P.11	100 x 205mm	£750	-	-
Double Page	296 x 210mm	£944	£268 per month	£3,021
Back Cover	148 x 210mm	£629	-	£1,999
Inside Cover	148 x 210mm	£576	£164 per month	£1,845
Full Page	148 x 210mm	£524	£149 per month	£1,677
½ Page	128 x 92mm	£287	£82 per month	£916
1/4 Page	62 x 92mm	£158	£45 per month	£499
1/8 Page	62 x 44mm	£87	£25 per month	£278
Class Listings Only	Text only	£30	£10 per month	-

^{*} Rolling Contract - 3 monthly payments per advert. Pay by Direct Debit to qualify. Minimum Term = 2 issues (6 months). No long term commitments: skip an issue or cancel, upgrade or downsize your adverts when you want - just let us know by the relevant copy deadline.

MORE ADVERTISING OPTIONS

Online and Insert Advertising

These alternative options work really well on their own, and even better when you run them alongside magazine advertising.



On average, upgrading to Premium increases your listing views by 150%.

Premium Listings *really* stand out in search results - by displaying your logo, a description and colourful highlighting, they get a lot more attention and make you look reassuringly professional, increasing click-throughs by 95% on average.

Run Classes?

Take bookings on Toddle About using our built-in system, **Book That In**.

Cost:

£10 + VAT per month





Website Adverts

Attract leads, increase traffic to your website and build brand awareness.

Our web ads allow you to reach the 45,000+ parents who use the Toddle About website every month.

Your advert will appear across all pages of the Toddle About website as a banner advert at the top each web page AND a sidebar (MPU) advert as well.

Target your advert so it only shows to parents based in your chosen area(s).

Cost:

£10 + VAT per month





Email E-Shots

Reach over 10,000 parents* who have opted in to hear about what you offer.

Also known as a Solus Email, an E-shot is an email that we send to our opt-in subscribers, telling them all about your business to generate **instant enquiries**.

You write the email, we design it and send it to thousands of parents.

It's a great way to:

- Promote special offers
- Promote events
- Launch new products
- Improve brand awareness

Cost:

£79 + VAT each







A guaranteed way to get leads and build your own email list of prospects.

Promoted to 10,000s of parents via our website, email list and social media channels, running a competition or special offer with us generates lots of leads for you and increases your brand awareness at the same time.

You only pay when we generate a lead

so you get the contact details of parents who are interested in what you have to offer.

Cost:

£1 + VAT per lead





Bookmark Inserts

Be the ONLY bookmark in the Toddle About magazine.

Each issue, we allow one business to insert a bookmark into **every single magazine** in each region (9 - 10K magazines).

Inserted inside the front cover of the magazine, your bookmark is the first thing parents see when they open the magazine, so it JUMPS OUT. They also

re-use it to mark their place in the magazine so it gets seen over and over again.

Cost:

£750 + VAT per region (inc. print costs)



Scan Me

Flyer Inserts

The most effective way to get your flyers in parents' hands.

Loved by marketing professionals the world over, flyer inserts are a fantastic way to make sure your message jumps out at your prospects (sometimes literally!)

Send us your flyers and we will insert them into the magazines we post out to subscribers. We can even design and print the flyers for you (extra

charge applies).

Cost:

Depends on region: Typically £10 + VAT per hundred



MEET THE toddle TEAM



TIM & RUTH Franchisor Directors



ALEC IT Director



Content & Support Manager



FIN Website Developer



BILL North Hampshire & West Berks, Oxfordshire and South Bucks 07359 162124 bill@toddleabout.co.uk



PIA Suffolk 07748 020141 pia@toddleabout.co.uk



BETHAN South Warwickshire 01926 266076 bethan@toddleabout.co.uk



ALLY West Northamptonshire 07515 267275 ally@toddleabout.co.uk



JOANNA Milton Keynes & Bedford 01908 596050 joanna@toddleabout.co.uk

Consistently, 80% of businesses continue to advertise with us from one issue to the next. That's BIG!

Get started with a free web listing today! www.toddle.fun/listing



advertise@toddleabout.co.uk

Book your advert online at www.toddle.fun/book