



# ADVERTISING THAT REALLY WORKS

The ultimate place to **promote your business** to parents with little ones

# WHAT IS TODDLE ABOUT?



# The Parent's Bible for Everything Baby & Toddler

Toddle About is *the* local magazine and online resource for families with children aged bump - 5 years, putting parents in touch with everything bump, baby and toddler in their area.

The Toddle About magazine is a beautifully designed, glossy A5 publication that many of our readers refer to as their 'bible'. Local editions are published quarterly around the UK and distributed by post to our subscribers and via targeted, relevant venues.

**The Toddle About website,** supported by an engaged social media following, is a one-stop shop for parents with a searchable directory of businesses and classes, parenting advice, reviews, competitions, special offers and much more.

Our unique combination of high quality content being digested by a dedicated niche readership across print and digital platforms gives you **advertising that really works.** 





# SEEING IS BELIEVING

f you haven't seen a copy of the Toddle About Magazine yet, request a free copy at **www.toddle.fun/free-mag** 

#### Scan Me!

Request a free copy of the magazine here



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# BUT FIRST: GET STARTED FOR FREE

In takes less than 10 minutes to start advertising with Toddle About. And it's completely free.

Over 30,000 parents use the Toddle About website to find things to do with, and to buy for, their little ones.

Reach them with a website listing for **FREE** at **www.toddle.fun/listing** 







# READER **DEMOGRAPHICS**

## Who are Toddle About Readers?

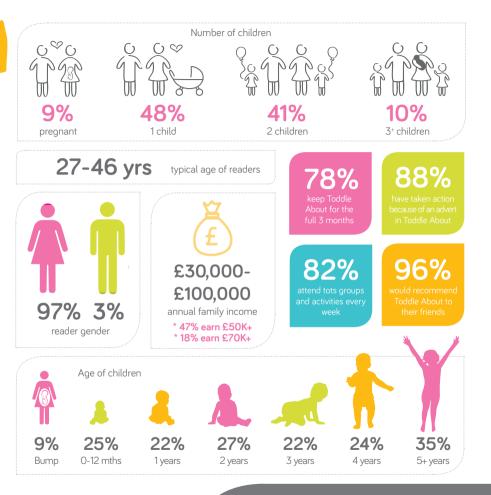
It's important to know that your advert will be reaching your target audience.

And the more targeted that audience is, the more tailored your message can be - which will give you the best response rates possible.

Toddle About readers are in a tight niche they are mums with 1 or 2 children, typically caring for them full-time or working part-time, and they have disposable income.

Does that match your target market?





"I love this magazine. it's my go to guide!" Christine Justice, Mum "Toddle About is a **brilliant** magazine. The service they offer to advertisers is friendly, organised and helpful, plus the coverage is great.

I get **so many calls** after people have read the latest magazine - so it's great value for money."

Gemma O'Rourke, Baby Sensory

# FEEDBACK FROM ADVERTISERS

"As a result of our advertising, we've had a number of **enquiries and bookings.** Keep up the good work!"

Vincent Reynolds, Rugbytots

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"I'm VERY pleased ... We are generating **more enquiries** from Toddle About than the other magazines we have tried running concurrently – so guess where my marketing budget is heading..."

Gary, Head Start Day Nursery





"Toddle About is the only local magazine that we continue to advertise with regularly. Advertising with them has **always been successful** for us and thus, we will continue."

**Tamsin Brewis, Water Babies** 

"Toddle About is the only place I advertise my baby and toddler classes now as it is the one that all the parents actually read, value and act on! Every edition I get a very good response to my ad so it is money very well spent."

Nikki Sayers, Dandy Development

"Advertising in Toddle About **really**" works ... I always know when they are distributing – that week I get lots of phone calls and take bookings. I don't get the same response from other magazines."

Jo Wilson, Swim Works

# MAGAZINE DISTRIBUTION AND REACH

# Through Toddle About, you can reach over 100,000 parents with little ones.

We have a number of regional magazines – please refer to the separate insert for full details. You can advertise in any or all of our magazines - simply choose which one(s) you want to feature in.

### DISTRIBUTION

There are <u>3 main ways</u> we distribute the Toddle About magazine:

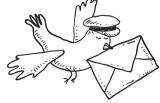
**Subscription:** Toddle About is **posted directly to thousands of subscribers** - so you *know* thousands of magazines will arrive with parents on our release date.

**Targeted Venues:** Toddle About is handed out to parents at **hundreds of targeted venues** such as nurseries, preschools, children's centres, health visitors, baby & toddler groups/classes, registry offices, libraries, children's shops, leisure centres, GP surgeries and more.

**Online:** The digital page-turner version of Toddle About is read by thousands more parents online at **www.toddleabout.co.uk** 

"I am delighted to be advertising in Toddle About magazine. The response to our adverts has been phenomenal, with lots of parents taking advantage of our voucher."





### **RELEASE DATES**

Magazines are released quarterly: January - March April - June July - September October - December See upcoming dates and deadlines at www.toddle.fun/dates

### COVERAGE

The first Toddle About magazine was released in 2010 and we have expanded to cover several regions across the UK. See info about your local area and all our magazine regions at: www.toddle.fun/regions

### WEBSITE

Total Visits: **40K+ per month** Unique Visitors: **30K+ per month** Total Pageviews: **65K+ per month** 

### SOCIAL MEDIA

**15,000+** Facebook **2,500+** Twitter **3,000+** Instagram

# THE ULTIMATE ADVERTISING PACKAGE

FREE

#### Reach Parents in Print AND Online YOU WILL GET: All adverts in the Toddle About magazine come with FREE EXTRAS, worth up to £200. YOUR ADVERT IN THE MAGAZINE Choose the size you want, 3K+ 15k+ 2.5k+ from 1/8-Page to FREE SOCIAL MEDIA double-page spread SHOUT OUTS PLUS: Promotion to our 20K+ followers\* every month for the duration of your ad. FREE **EDITORIAL OFFER VOUCHER** In the 'Bite Sized News'. 'Product' or In the magazine's offers section. 'Events' features in the magazine. EXCLUSIVE OFFER EXCLUSIVE OFFER Summer Fun



#### CLASS & EVENT LISTINGS

Listed in the magazine's **'Daily Activity Planner'** AND on the Toddle About website.

#### PREMIUM WEB LISTING

Your own business page on our website, which is visited by 30K+ parents each month.





\* Number of followers of the main Toddle About accounts. Locally, numbers of social followers varies from region to region.

# CHOOSE YOUR ADVERT

### CHOOSE YOUR ADVERT SIZE

### **ADVERT SIZES**

Choose the size you want, from 1/8-Page to double-page spread.

All sizes are designed to get results, but the bigger you go, the more results you will get.

#### **DIMENSIONS:**



**2.** CHOOSE YOUR PACKAGE TYPE

# PACKAGE OPTIONS

#### **†** ON DEMAND

A one-off advert - great for events or seasonal promotions.

#### ROLLING CONTRACT 15% OFF - PAY MONTHLY

If you want to advertise long term - *but only if it works.* 

Get the flexibility to cancel when you want, AND enjoy a discount for longer-term thinking.

#### ANNUAL BOOKING 20% OFF- PAY IN ADVANCE

Advertising works best when it is repeated. Commit to a full year and pay up front to get the best results at the best price. **3.** CHOOSE YOUR MAGAZINE REGION(S)

## **MAGAZINE REGIONS**

Toddle About's local magazines allow you to target your advertising budget to reach families who are based near you.

# See all our magazine regions at www.toddle.fun/regions

If you're not geographically limited, you can advertise in multiple issues and get **15% off all adverts** in your booking.

Not a designer? No problem! Use our professional advert design service - only £49+VAT to design your advert.

Scan Me! See examples of adverts at different sizes



# MAGAZINE RATES

# Book Now at **www.toddle.fun/book**

Prices below are per magazine region and <u>exclude VAT</u>.

Scan Me! Book your advert here		ON DEMAND A one-off advert when you want it.	ROLLING CONTRACT* A flexible, on-going advert. Change or cancel when you want & spread payments.	ANNUAL BOOKING Plan ahead & lock in our best price by booking for 1 year (4 issues).
		-	15% DISCOUNT	20% DISCOUNT
Advert Size	Width x Height	Price per issue	Monthly instalments	Pay all up front
Double Page	296 x 210mm	£899	£255 per month	£2,877
Back Cover	148 x 210mm	£599	-	£1,917
Inside Cover	148 x 210mm	£549	£156 per month	£1,757
Full Page	148 x 210mm	£499	£142 per month	£1,597
1/2 Page	128 x 92mm	£273	£78 per month	£872
1/4 Page	62 x 92mm	£150	£43 per month	£478
1/8 Page	62 x 44mm	£83	£23 per month	£265
Class Listings Only	Text only	£30	£10 per month	-

\* Rolling Contract - 3 monthly payments per advert. Pay by Direct Debit to qualify. No long term commitments:

skip an issue or cancel, upgrade or downsize your adverts when you want - just let us know by the relevant copy deadline. All prices exclude VAT.

# MORE ADVERTISING OPTIONS

# Online and Insert Advertising

These alternative options work really well on their own, and even better when you run them alongside magazine advertising.

### **Premium Listing**

Upgrading to Premium typically doubles the traffic your listing generates for you.

Premium Listings *really* stand out in search results - by displaying your logo, a description and colourful highlighting, they get a lot more attention and make you look reassuringly professional to parents.

#### Run Classes?

Take bookings on Toddle About using our built-in system, **Book That In**.

#### Cost:

£10 + VAT per month





# Pay Per Click Adverts

# As you pay per click, you get FREE brand advertising and you only pay for results.

Your advert will appear across all pages of the Toddle About website as a banner advert at the top each web page AND a sidebar (or MPU) advert as well.

Restrict your advert so it only shows to parents based in **your chosen area(s)**.

#### Set your monthly maximum

**spend** so you never go over budget and avoid any nasty surprises.

#### Cost:

20p + VAT per click





### **Email E-Shots**

Reach over 10,000 parents\* who have opted in to hear about what you offer.

Also known as a Solus Email, an E-shot is an email that we send to our opt-in subscribers, telling them all about your business to generate **instant enquiries**.

You write the email, we design it and send it to thousands of parents.

#### It's a great way to:

- Promote special offers
- Promote events
- Launch new products
- Improve brand awareness

#### Cost:

£79 + VAT each





### **Competitions & Offers**

A guaranteed way to get leads and build your own email list of prospects.

Promoted to 10,000s of parents via our website, email list and social media channels, running a competition or special offer with us generates lots of leads for you and increases your brand awareness at the same time.

You only pay when we generate a lead

so you get the contact details of parents who are interested in what you have to offer.

**Cost:** £1 + VAT per lead







## Social Media Shout Outs

Let us SHOUT about what you do to spread the word and generate enquiries.

Social media has a place in virtually every business' marketing mix. With over 20,000 followers\* on our social media platforms, we use them to communicate with our readers between magazine release dates. And so can you.

We can post on your behalf, or share posts from your own page. Send us the content and we do the rest.

#### Cost:

£20 + VAT per post





### **Flyer Inserts**

Insert your flyers into the Toddle About magazine to be the first thing readers see.

Loved by marketing professionals the world over, flyer inserts are a fantastic way to make sure your message jumps out at your prospects (sometimes literally!)

Choose to insert flyers into just the magazines we post out to subscribers, or insert them into every single magazine. We

can even print the flyers for you.

#### Cost:

Depends on region: Typically £9 + VAT per hundred



# MEET THE toddles TEAM



TIM & RUTH Franchise Directors



ALEC IT Director



LOU Content & Support Manager



Website Development



PIA Suffolk & South Warwickshire 07748 020141 pia@toddleabout.co.uk



STEPH & MATT Oxfordshire & South Buckinghamshire 01993 657064 stephandmatt@toddleabout.co.uk



ALLY West Northamptonshire 07515 267275 ally@toddleabout.co.uk

#### Get started with a free web listing today! www.toddle.fun/listing

advertise@toddleabout.co.uk

Book your advert online at www.toddle.fun/book